Manatee CHAMBER of COMMERCE
Current

The Official Publication of the Manatee Chamber of Commerce JANUARY 2018

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55TH ANNUAL DINNER

JANUARY 31, 2018

Presenting the Inaugural Robert P. Bartz Award
for Outstanding Leadership

Celebrating Outstanding Achievements

Kevin DiLallo
Outgoing Chairman

Darcie Duncan
Incoming Chairman

Join us as we honor Outgoing Chairman Kevin DiLallo, CEO of Manatee Memorial Hospital, and welcome Incoming Chairman Darcie Duncan, owner of Duncan Real Estate.

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from your Shinn & Co team

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Shinn & Co would not be where it is without the help of **all of you.**

The New Year is a time to reflect on the past, be thankful for the present and plan for the future. As accountants and business consultants, planning is our specialty. We're looking forward to continuing our growth, while keeping our founding values at the forefront of all we do.

Best Wishes, The Shinn & Co Team

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ManateeChamber.com

MISSION:

To build a positive business environment while enhancing the community's quality of life.

The Manateee Chamber of Commerce's ***Current*** magazine is published monthly and distributed to more than 3,000 business and community leaders. It is an advertising medium available only to Chamber members.

FOR ADVERTISING RATES CONTACT:
Michele Slaughter
941-748-4842, ext. 116 or
MicheleS@ManateeChamber.com

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Tuesdays, 9:00 - 10:00 - 11:00 AM, Lakewood Ranch Office at the McClure Center

follow us

Stay up to date with the latest Chamber news and happenings

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May this year give you new opportunities, new adventures, new ways to give and to succeed.

ABOUT THE COVER

Join us for a wonderful evening of networking with our community's top business leaders, acknowledge the many accomplishments of the past year, and look forward to important work in 2018.

NETWORKING AT A GLANCE

Business After Hours
January 23 • 5:00 - 7:00 PM
Luxevo Corporation

Coffee Club
January 12 • 7:45 - 9:00 AM
Manatee County Fairgrounds

MYP Networking Social
January 11 • 5:00 - 7:00 PM
iHeart Media

Manatee Chamber of Commerce Named 2017 Leading Light Award Winner by SUNSPRA

Your Chamber was honored to receive an award for its commitment to public education and support from "behind the scenes" over the last two decades. The Margie Davidson Leading Light Award recognizes individuals and organizations for providing outstanding support to public education. The award was present by SUNSPRA, the Sunshine State School Public Relations Association, in Tampa during the 72nd Annual Joint Conference of the Florida School Boards Association in November.

"This award was possible thanks to the commitment and involvement of hundreds of Chamber members and their businesses, " Jacki Dezelski, Chamber President and CEO, said. "From Project TEACH, to The Big Bank Theory, to Business & Education Partnerships, our Chamber has a deep commitment to supporting our School District and local students."

In presenting the award, SUNSPRA President Kevin Christian stated that over the last five years (the included timeframe for the award), the Manatee Chamber has created an environment of positive change in four key areas: student achievement, connecting the community to schools, education advocacy, and career and technical education. He specifically mentioned:

- Project TEACH, now in its 26th year, takes hundreds of Chamber members into the fourth grade to share their career stories;
- The Big Bank Theory places hundreds of business volunteers into high schools to engage seniors in hands-on, real-life financial situations to teach students how to become financially responsible adults;
- Legislative interaction has increased funding for the district -- from 50 percent to 95 percent for Manatee Technical College; and
- With a voice representing 2,000 members and 74,000 employees, the Chamber is supporting restoration of millions in performance-based dollars and other funding to the Department of Education -- all earmarked for post-secondary workforce education.

"Given these reasons and more, it's easy to see why this year's Leading Light Award winner truly is spotlighting public education from behind the scenes but in a very public way, " said Kevin Christian.

"From hundreds of Chamber members volunteering through Chamber programs in our schools each year to our diligent advocacy efforts, education and workforce development are priorities for our Chamber," Jacki stated. "Our advocacy, in partnership with the District, on technical school funding has been a great example of the business voice, through the Chamber, making a difference. Hats off to Chamber Vice President Michael Gallen, former Vice President Neil Spirtas, and Chamber member and former School Board member Bob Gause for their leadership on this legislative priority over many years. This issues requires diligence."

Jacki Dezelski accepts the 2017 Margie Davidson "Leading Light" Award from the Sunshine State School Public Relations Association. Also included with Dezelski are SUNSPRA President Kevin Christian, APR, CPRC and Blackboard's Tina McMechen.

Want to Make a Difference? Volunteer with the Chamber!

The Big Bank Theory:

January 20 January 24-25 February 22-23 February 27-28
March 14-15 March 20-21 March 22-23

Manatee CHAMBER of COMMERCE

Strengthening Your Business and Our Community

PUBLIC POLICY

Strengthening International Business Connections

Manatee County may not always come to mind for trade commissioners representing countries desiring to do business with the state. Generally, Miami-Dade and other southeast Florida communities are top of mind. The Miami area has developed strong international business ties and successfully promoted this region as a key international hub.

Florida benefits from geography and strong business ties with the entire western hemisphere have developed as a result. With Port Manatee strategically located as the closest deep water port in the United States to the expanded Panama Canal – shouldn't we promote our region as a key international trade hub? We believe so.

Through the Chamber's work with the International Trade Hub at Port Manatee along with other key partners, including leadership from the Bradenton Area Economic Development Corporation, Manatee County Government and Port Manatee, we are expanding global connections for Port Manatee and the Manatee area business community, resulting in job growth and business opportunities.

Early in 2017, the Chamber led a group of 16 business and economic development partners on a trade mission to Cuba. Providing area businesses insight on how to do business with Cuba and placing Manatee County and Port Manatee on Cuba's radar. Since then, the International Trade Hub at Port Manatee has spearheaded an effort to bring trade commissioners, business representatives and government officials from various countries to Manatee County. To date we've received representatives from Guatemala, Colombia, Costa Rica, Chile, Ecuador, El Salvador, Spain and Japan. Country delegates are provided rich insight regarding the significant benefits associated with developing commercial ties with Port Manatee, including the opportunity to access nearly 10 million consumers within a two-hour drive of the Port. Besides exposure to our slice of west coast paradise, these groups also learned about the important business resources offered by our economic development partners.

This important work creates trade opportunities between Manatee County and other countries that may otherwise pass over our community as they continue business relations in Southeast Florida. These valuable engagements here and abroad educate international business representatives of the goods and services located in our community and exposes them to area businesses and opportunities throughout the Manatee County region.

We are proud to advocate on behalf of the business community to build a strong business ties internationally.

Port Director Carlos Buqueras and International Trade Hub Coordinator Ivan Mutis

Chamber Cuba Trade Mission Business Representatives

Reception with Guatemalas Trade Commissioner, Government and Business Representatives

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Teach a Teen to Be Financially Fit

Volunteer for the Chamber's Big Bank Theory Program

The Manatee Chamber of Commerce in partnership with Suncoast Credit Union Foundation will present the Big Bank Theory at all Manatee County high schools January through March. The Big Bank Theory teaches teens the importance of budgeting, saving money, and prioritizing spending decisions.

During the program, students are engaged in a hands-on, real-life financial simulation that introduces them to the realities of being financially sensible. They gain valuable experience paying bills and making daily decisions that are essential to being a responsible adult.

WE NEED YOU! Over 200 business volunteers are needed to reach all six Manatee County high schools. Volunteering is easy and multiple dates and times are available. We're also adding a bonus session in partnership with the Manatee County Public Library System. New volunteers will be given all program materials and training during an orientation session on Thursday, January 18 at 3:30 PM.

The Big Bank Theory will be held on the following days:

Manatee Co. Public Library - January 20
Bayshore High - January 24 & 25
Manatee High - February 22 & 23
Braden River High - February 27 & 28
Palmetto High - March 14 & 15
Southeast High - March 20 & 21
Lakewood Ranch High - March 22 & 23

BIG BANK THEORY
Financial Literacy for a Bright Future
A Program of the Manatee Chamber of Commerce

PRESENTED BY:
Suncoast Credit Union FOUNDATION

From ensuring they have food, shelter and transportation to those unexpected life occurrences, students participating in the Big Bank Theory also have fun! By serving as a volunteer at one or more schools, you can provide today's students with a solid foundation for a bright financial future.

To volunteer, please call Kimberly at 941-748-4842, ext. 139 or email KimberlyH@ManateeChamber.com.

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Manatee CHAMBER of COMMERCE
Strengthening Your Business and Our Community

55TH ANNUAL DINNER

Wednesday, January 31, 2018

Bradenton Area Convention Center
One Haben Boulevard | Palmetto 34221

5:00 PM | Networking Social & Silent Auction

6:30 PM | Dinner & Program

ADVERTISE

in our Annual Dinner program and promote your product/service to an elite group of community and business leaders!

Contact: Kim Dalglish
KimD@ManateeChamber.com
or 941-748-4842, ext. 121

REGISTER ONLINE AT
ManateeChamber.com/AnnualDinner

Reserve Your Seats or Table Today!

Join us as we honor Outgoing Chairman Kevin DiLallo, CEO of Manatee Memorial Hospital, and welcome Incoming Chairman Darcie Duncan, owner of Duncan Real Estate. We're excited to celebrate the many outstanding achievements of the past year and honor the hundreds of members who contribute to the growth and prosperity of our community. We'll also hear about important work ahead in 2018.

Kevin DiLallo

Darcie Duncan

Inaugural Robert P. Bartz Award for Outstanding Leadership

We will honor a business and community leader with our inaugural award. Named after the late Bob Bartz, Chamber President for almost 35 years whose work has left a legacy, the award will recognize a leader whose selfless work will have a lasting impact in Manatee County.

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Chamber Friends Are Here To Help

Chamber Friends are seasoned members well-versed in Chamber benefits and services to help you get the most out of your membership. These "ambassadors" of the Chamber help us welcome new members, re-engage existing members, and ensure that all feel connected.

Dennis Walsh
FrankCrum PEO
Chamber Friend

Chamber FRIENDS
Ambassadors for the Manatee Chamber of Commerce

Interested in Becoming a Chamber Friend?

Contact Cara Misiewicz at 941-748-3411

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MANATEE CHAMBER of COMMERCE

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HOLD THESE 2018 CHAMBER DATES

JANUARY 31
55th Annual Dinner & Inaugural Robert P. Bartz Award

JANUARY-MARCH
Big Bank Theory (see pg. 8)

MARCH 9
Member Appreciation Cookout, Bradenton

APRIL 5
17th Annual Ship-Shape Showcase

MAY 11
Project TEACH

MAY 17
6th Annual Champions of Healthcare Awards

AUGUST 17
Small Business of the Year Awards

OCTOBER 12
34th Annual Golf Tournament

NOVEMBER 2
Member Appreciation Cookout, Lakewood Ranch

NOVEMBER 7
Chamber Expo

2nd MONDAY EVERY MONTH
Headliners Luncheon

Member Appreciation Cookout

Manatee CHAMBER of COMMERCE
Strengthening Your Business and Our Community

Thank you to all of our members who joined us for our Member Appreciation Party in November at the Chamber's Lakewood Ranch office. John Rice and his grill team served up delicious hot dogs and brats thanks to the Pittsburgh Pirates, and even gave away a brand new barbecue grill to one lucky member.

We shared a lot of laughs and enjoyed spending our Friday afternoon with so many friends. This was a wonderful opportunity to show our appreciation for your investment in the Manatee Chamber and for supporting our mission.

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It's All About Our Members!

myp MANATEE young professionals

A Program of the Manatee Chamber of Commerce

Thursday January 11 • 5:00 PM – 7 PM

MYP Networking Social

iHeartMedia Conley Buick GMC Garage
1779 Independence Blvd., Sarasota 34234

Young professionals are invited to join
Manatee Young Professionals (MYP) members
and guests for casual business networking
and live music in a great social setting.

MYP Networking Social will be hosted by
iHeartMedia Conley Buick GMC Garage
on Thursday, January 11 from 5:00 - 7:00 PM.

There is no cost to attend for paid MYP members
or for those who join on-the-spot.
Cost is $5 for all others.
Complimentary appetizers and a cash bar
are included. No RSVP necessary.
Bring your business cards and bring a friend!

Next Month's Social Date:
February 8 – O'Bricks Irish Pub & Martini Bar

Wednesday, January 24 • 11:45 AM – 1:00 PM

MYPower Networking Lunch

enRich - A Bistro
5629 Manatee Avenue West, Bradenton 34209

NEW

New for 2018 will be a professional or personal development
topic for each luncheon. In January, attendees
will hear from Doug Van Dyke, with Leadership Simplified
on "how to craft your 30-second elevator speech."
MYPower Luncheons also give you the opportunity
to promote your business. Be sure to RSVP for this one!

Cost: $15 for paid MYP members, $20 for all guests
RSVP is required: Call Kimberly at 941-748-4842, ext. 139
or send an email to KimberlyH@ManateeChamber.com.

.

MYP December Social

AMOB Landside & Halfway Lounge

connect mix help grow

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MYPonline.com

Check out photos and upcoming events at MYPonline.com

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State of the Ports

Carlos Buqueras, Executive Director of Port Manatee
Rick Piccolo, President and CEO of Sarasota Bradenton International Airport

Our regional ports play a major role in our economy and we've seen significant growth at Port Manatee and the Sarasota Bradenton International Airport over the past year. How does this impact you and your business?

Join us to hear from the leaders of our Ports as they provide an update and a peak into the future.

Carlos Buqueras with nearly a quarter century of distinguished Florida port leadership has been with Port Manatee as Executive Director since 2012.

Frederick "Rick" Piccolo has over 45 years of experience in the aviation industry and has been President and CEO of the Sarasota Bradenton International Airport since 1995.

These events are open dialogues designed to allow members the opportunity to inquire and interact with our speakers.

Monday, January 8

11:30 AM - 1:15 PM

Holiday Inn SRQ
8009 Fifteenth Street East, Sarasota

$30 Manatee Chamber & MYP Members

$45 Future Members

RSVP: Lisa Reeder, 941-748-4842, ext. 123
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Thursday, January 11

8:45 - 11:00 AM

Manatee Chamber
222 10th Street W., Bradenton

$30 Manatee Chamber & MYP Members

$27 Non-Profit Chamber Members

$45 Future Members

RSVP: Lisa Reeder, 941-748-4842, ext. 123
ManateeChamber.com/Events
LisaR@ManateeChamber.com

Mark Your Calendar

Upcoming Headliners Lunch Series Topics and Speaker

Reserve the second Monday of each month to connect with key leaders and learn something new while having lunch with the Chamber. The Chamber's Headliners Series brings hot topics and cools speakers to our members and guests.

February 12
Inside Baseball
with Tampa Bay Rays President Matthew Silverman

March 12
Prepare Your Business
with Futurist Strategist Thinker David Houle

April 9
Florida Transportation Update
with FDOT Secretary Mike Dew

CEO Roundtable Program: Begin 2018 with Your Own Board of Advisors

You're a Leader in Your Organization. How Do You Get to the Next Level? Who Do You Bounce Ideas Off of Related to Your Business?

Are you a CEO without a board? Consider joining a Chamber CEO Roundtable group this year.

Everybody needs advice from someone who has been there, done that. The Chamber believes it's important to provide business and organization leaders with the tools they need to be successful.

That's why the Chamber offers the CEO Roundtable program, providing top decision-makers access to an intimate, confidential pool of fellow business leaders who act as an informal advisory board. Grow your business today!

Want to learn more about the CEO Roundtable program?

Please contact Michael Gallen at 941-748-4842, ext. 124.

"Why belong to a CEO group? Because it's lonely at the top. Most CEOs from small to mid-size companies do not have a formal board, and they may have no one to 'run things by.' Over time, many of the participants tend to become good friends, as they openly share the good, the bad and the sometimes-ugly aspects of running their businesses. Our tables are generally not round, but our participants are well-rounded." - Dennis Zink

Dennis is a volunteer, certified mentor and chairman of Manasota SCORE. He is the creator and host of "Been There, Done That! with Dennis Zink", a business podcast series. He also facilitates a CEO Roundtable for the Manatee Chamber.

Chamber Leaders Dedicate Time and Talents to Supporting Our Mission

At the heart of the Chamber's mission to build a positive business environment while enhancing the community's quality of life is our membership. We are committed to serving the needs of our member's businesses. A critical part of hearing, analyzing, and responding to these needs are our 25 committees, task forces, boards, and councils.

Members of our Board of Directors dedicate time, talent, and treasure to supporting the work the Chamber undertakes to benefit our members and the community. From attending an annual retreat, to staying current on issues, to ensuring rigorous due diligence through our committees and board discussions, these business and community leaders serve for the benefit of our local economy and quality of life. They set priorities for the Chamber and lead our policy-making.

At our recent annual retreat, members of our Board of Directors, committees, task forces, councils, and Chairman's Circle discussed a number of important topics including education, our economy, workforce development, attainable housing, young professionals, economic development, community growth, infrastructure, and more. We are eager to put their brainpower to work to gain traction on a number of priorities this year.

If you are interested in getting more engaged with the Chamber, our committees and task forces are a great next step. Simply pick up the phone, send us an email, or chat with a staff or Board member at a Chamber event to hear more.

THANK YOU TO OUR OUTGOING 2017 BOARD MEMBERS

Lisa Arrigo Hoban
L.A. Events, Inc.

Jackie Barron
The Mosaic Company

Trudy Moon
Air & Energy

Bob Turner
Turner Consulting

INTRODUCING YOUR 2018 BOARD OF DIRECTORS OFFICERS

Chairman
Darcie Duncan
Duncan Real Estate, Inc
PO Box 1299
Anna Maria, FL 34216
Phone: 941-779-0304

Chairman-Elect
Bill Poulton
Tropicana Products
P.O. Box 338
Bradenton, FL 34206
Phone: 941-747-4461

Immediate Past Chairman
Kevin DiLallo
Manatee Memorial Hospital
206 2nd St. E.
Bradenton, FL 34208
Phone: 941-746-5111

Vice Chair, Community Development & Communications
Rick Bisio
The Educated Franchisee
2414 Avenue A
Bradenton Beach, FL 34217
Phone: 941-778-4660

Vice Chair, Membership
Ernie Withers
Mercedes-Benz of Sarasota
4754 Clark Rd.
Sarasota, FL 34233
Phone: 941-923-3441

Vice Chair, Public Policy & Small Business
Phill Baker
Boyd Insurance & Investment Services, Inc.
717 Manatee Ave. W., #300
Bradenton, FL 34205
Phone: 941-745-8300

Treasurer
Christy Cardillo
Shinn & Company, LLC
1001 3rd Ave. W., #500
Bradenton, FL 34205
Phone: 941-747-0500

Bradenton Area Economic Development Corporation
Carol Probstfeld, PhD
State College of Florida
Manatee-Sarasota
5840 26th Street West
Bradenton, FL 34207
Phone: 941-752-5201

President/CEO
Jacki Dezelski
Manatee Chamber of Commerce
P.O. Box 321, Bradenton, FL 34206
Phone: 941-748-3411

WELCOME TO YOUR 2018 BOARD OF DIRECTORS

Jason Bartz
NDC Construction Company
1001 3rd Ave. W., #600, Bradenton, FL 34205
Phone: 941-747-1062

Kevin Baylor
Suncoast Business Technologies
722 Apex Road, Unit F, Sarasota, FL 34240
Phone: 941-556-4460

Richard Bedford
Schroeder-Manatee Ranch Inc.
14400 Covenant Way, Lakewood Ranch, FL 34202
Phone: 941-232-8651

Jennifer Bencie, MD
Florida Department of Health - Manatee
410 Sixth Ave. E., Bradenton, FL 34208
Phone: 941-748-0747

Bruce Body
Raymond James & Associates, Inc.
8120 Lakewood Main St., #201, Bradenton, FL 34202
Phone: 941-907-0168

Shirley Bryant
City of Palmetto (Ex Oficio)
P.O. Box 1209, Palmetto, FL 34220
Phone: 941-723-4570

Carlos Buqueras
Manatee County Port Authority (Ex Oficio)
300 Tampa Bay Way, Palmetto, FL 34221
Phone: 941-722-6621

Brian Carter
Mauldin & Jenkins CPA, LLC
1401 Manatee Ave. W., #1200, Bradenton, FL 34205
Phone: 941-747-4483

Bill Colgate, MD
MCR Health Services, Inc.
700 8th Ave. W., Ste. 101, Palmetto, FL 34221
Phone: 941-776-4000

Janelle Esposito
Esposito Law Group, P.A.
PO Box 9266, Bradenton, FL 34206
Phone: 941-251-0000

Diana Greene, PhD
School District of Manatee County (Ex Oficio)
215 Manatee Ave. W., Bradenton, FL 34205
Phone: 941-708-8770

Darren Haimer
Bradenton Herald
1111 Third Ave. W., Bradenton, FL 34205
Phone: 941-748-0411

Steve Hall
Alltrust Insurance
8430 Enterprise Circle Suite #110, Lakewood Ranch, FL 34202
Phone: 941-713-6187

Sharon Hillstrom
Bradenton Area Economic Development Corporation
4215 Concept Ct., Lakewood Ranch, FL 34211
Phone: 941-803-9031

Karen Holbrook, PhD
University of South Florida Sarasota-Manatee
(Ex Oficio)
8350 N. Tamiami Tr., Sarasota, FL 34243
Phone: 941-359-4279

Ed Hunzeker
Manatee County Government (Ex Oficio)
P.O. Box 1000, Bradenton, FL 34206
Phone: 941-748-4501

Charlie Kennedy
School District of Manatee County (Ex Oficio)
P.O. Box 9069, Bradenton, FL 34206
Phone: 941-708-8770

Karen LaPensee
LaPensee Plumbing, Pools & Air
401 Manatee Ave. W., Holmes Beach, FL 34217
Phone: 941-778-5622

Stewart Moon
Air & Energy
555 6th Ave. W., Bradenton, FL 34205
Phone: 941-778-0773

Sean Murphy
Beach Bistro
6600 Gulf Dr., Holmes Beach, FL 34217
Phone: 941-778-6444

John Nash
Oscelola Pines-Timber
4385 Pompano Lane, Palmetto, FL 34221
Phone: 941-725-1055

Jeffrey Nickse
Accurate Benefit Solutions, LLC
1990 Main St., Ste. 750, Sarasota, FL 34236
Phone: 203-470-4821

Donal O'Shea, PhD
New College of Florida (Ex Oficio)
5800 Bay Shore Rd., Sarasota, FL 34243
Phone: 941-487-4100

Bruce Patneaude
IMG Academy
5500 34th St. W., Bradenton, FL 34210
Phone: 941-755-1000

Fredrick Piccolo
Sarasota Bradenton International Airport (Ex Oficio)
6000 Airport Circle, Sarasota, FL 34243
Phone: 941-359-2770, x4200

Jeff Podobnik
Pittsburgh Pirates Baseball Club
1701 27th St. E., Bradenton, FL 34208
Phone: 941-747-3031

Wayne Poston
City of Bradenton (Ex Oficio)
101 Old Main Street, Bradenton, FL 34205
Phone: 941-932-9400

Tara Poulton
Southwest Florida Water Management District
(Ex Oficio)
6750 Fruitville Rd., Sarasota, FL 34240
Phone: 941-377-3722

Teresa Rawe, MD
TeamHealth
203 65th St. Ct. N.W., Bradenton, FL 34209
Phone: 941-745-7564

William Robinson
Blalock Walters, P.A.
PO Box 469, Bradenton, FL 34206
Phone: 941-748-0100

Chris Sharek
Sharek Solutions, Inc
4080 Middlesex Place, Sarasota, FL 34241
941-915-6003

Vicki Silver
Feld Entertainment, Inc.
800 Feld Way, Palmetto, FL 34221
Phone: 703-448-4000

Brian Thomas
State College of Florida Manatee-Sarasota
(Ex Oficio)
5840 26th St. W., Bradenton, FL 34207
Phone: 941-752-5392

Priscilla Whisenant Trace
Manatee County Government (Ex Oficio)
1112 Manatee Ave. W., Bradenton, FL 34205
Phone: 941-748-4501

Doug Van Dyke
Leadership Simplified
1310 3rd Ave W., Bradenton, FL 34205
Phone: 941-776-1121

Kerry Ward
Bank of the Ozarks
1901 Manatee Ave. W., Bradenton, FL 34205
Phone: 941-757-4664

Cheryl Woeltjen
Bealls, Inc.
700 13th Ave. E., Bradenton, FL 34208
Phone: 941-747-2355

holiday coffee club

Hancock Whitney Bank

Hancock Bank sponsored the annual Manatee Chamber of Commerce Holiday Coffee Club again this year. The event, held at the Manatee Performing Arts Center, provided an opportunity to enjoy breakfast and network with local businesses and professionals.

"All of us at Hancock Bank are proud to be a part of the Annual Chamber Holiday Coffee Club. It is now a tradition at the bank to sponsor the event and join our fellow chamber members for some early morning cheer. The highlights this year were the Manatee High School Jazz Band and the St. Stephens 1st Grade Choir," said Mike Moschella, Hancock Bank's Market President. He added, "Hancock Bank is committed to serving our clients and community every day and we look forward to working with individuals and local businesses to help them achieve their financial goals and dreams. The event is a great way to give thanks to the business community, reflect on 2017 and begin looking forward to the New Year and the challenges and opportunities it will bring. "

HANCOCK WHITNEY BANK
4770 State Road 64 East
Bradenton, FL 34208
(941) 746-1000
HancockWhitney.com

POWER CONNECTION Lunch

Make Powerful Connections

Power Connection events are great opportunities to network and connect in a setting that allows for one-on-one, B2B interaction. Attendees are invited to give a brief commercial on their business, products, and services.

Wednesday, January 17
11:30 AM to 1:00 PM
Caddy's At The Pointe
801 Riverside Dr. E.
Bradenton, FL 34208

Chamber Member Cost to Attend: $15

RSVP and register online at ManateeChamber.com/Events. Questions? Call Cara Misiewicz at CaraM@ManateeChamber.com

Power Connection Breakfast and Power Connection Lunch are members-only networking events.

Wednesday, February 7
11:30 AM to 1:00 PM
Cleveland Kitchen
2539 Lakewood Ranch Blvd.
Lakewood Ranch, FL 34211

Bagels & BENEFITS

SPONSORED BY:

Hometown News

Member Reception

Need to brush up on your Chamber member benefits?

This reception is a great opportunity to learn more about the Manatee Chamber, meet the staff, and hear about the many member benefits available to you. Let us help you take full advantage of your membership. All members are welcome! Your RSVP is appreciated.

Thursday, January 18
7:45 - 9:30 AM

Tuesday, February 20
3:00 - 4:30 PM

Manatee Chamber Lakewood Ranch Office at the McClure Center
4215 Concept Court, Lakewood Ranch

Register online at ManateeChamber.com/Events

For more information or to RSVP, contact Kimberly at KimberlyH@ManateeChamber.com or 941-748-4842, ext. 139.

business after hours

There's a new song being sung around town — One Particular Harbour by Jimmy Buffett. It can be heard every day at Minto Communities' new One Particular Harbour Margaritaville Marina and residences located within Minto's 220-acre private island community of Harbour Isle on Anna Maria Sound. One Particular Harbour Margaritaville Marina and adjoining neighborhood of 132 luxury residences are being developed by Minto in partnership with Margaritaville Holdings. Move-in-ready residences are available now for quick closing. All have spectacular views of Anna Maria Sound or Harbour Isle lagoon. Owners also have the option of placing their home with a rental agency for short-term rentals so that their vacation home works for them year round. Slated for completion in spring 2018, the marina provides direct, no-bridge access to the Gulf of Mexico. It will include 55 wet slips, 128 dry slips, ships store, and up to 30,000 square feet of commercial space with a signature Margaritaville restaurant concept, entertainment and shops. Sales center is open Monday-Saturday, 9 a.m.-5 p.m., Sunday 11 a.m.-5 p.m.

Harbour Isle
12300 Manatee Avenue West
Bradenton, Florida 34209
888-827-3061 | OPHMintoUSA.com

coffee club

It was such a pleasure to host the Manatee Chamber Coffee Club at The Windsor of Lakewood Ranch. The Windsor is dedicated to providing the highest standards in quality of service, environment and care to residents and their families. The foundation of our approach to service is built upon fundamental concepts we believe are important to every resident. At The Windsor, we recognize that each person has individual needs and preferences. Residents live their lives exactly as they choose, confident that support for those choices is always nearby. For more information contact Tammy Trent about our Independent and Assisted Living offerings; where we take care of all the daily chores and residents can live the most independent lifestyle possible, while receiving quality service options matched to individual care needs.

The Windsor of Lakewood Ranch
8220 Natures Way
Lakewood Ranch, Fl 34202
(941) 907-9177 | WindsorSL.com

The Windsor of Lakewood Ranch

new members

Bayside Redesign
5703 Lena Rd., #101
Bradenton, FL 34211
baysideredesign.com
(941) 800-8877
Kitchen and Bath Remodeling

Best Buy Mobile
901 Cortez Rd. W.
Bradenton, FL 34205
stores.bestbuy.com/fl/bradenton/901-cortez-rd-w-2396.html?ref=NS&loc=ns100
(941) 756-7360
Department and Retail Stores

Bowl'd Life
600 Old Main Street
Bradenton, FL 34205
(941) 257-9235
Food Trucks and Carts

Designs by Amy Lou
5103 Lena Rd., #101
Bradenton, FL 34211
designsbyamylou.net
(479) 926-5718
Interior Decorating Services

Earth Fare
11525 E. State Rd. 70
Lakewood Ranch, FL 34202
earthfare.com/lakewoodranch
Grocery Stores

Expert Water Removal
5991 31st St. E.
Bradenton, FL 34203
expertwaterremoval.com
(941) 358-9055
Water, Flood and Disaster Damage

Friends of Manatee County Animal Services
3230 E. Bay Dr., #316
Holmes Beach, FL 34217
fomcas.org
(941) 448-1532
Non-Profit Organizations

Image Consultant
909 25th Dr. E.
Ellenton, FL 34222
imageconsultant.smugmug.com/
(941) 448-7140
Photography - Photographers

Inspiration Academy
7900 40th Ave. W.
Bradenton, FL 34209
inspirationacademy.com
(941) 795-5466
Schools and Education

Interstate All Battery Center
8445 Honore Ave.
University Park, FL 34201
interstatebatteries.com
(941) 822-8133
Batteries

Jess Jewelers
1312A 6th Ave. W.
Bradenton, FL 34205
jessjewelers.com
(941) 708-9663
Jewelry

LeClair Realty Team
8210 Lakewood Ranch Blvd.
Lakewood Ranch, FL 34202
LeClairSellsFlorida.com
(941) 556-0500
Real Estate - Residential

Luxury Nails & Spa
5793 Manatee Ave. W.
Bradenton, FL 34209
luxurynailspabradenton.com
(941) 999-0607
Nail Salons

Madeline's Boutique
1304 6th Ave. W.
Bradenton, FL 34205
(941) 242-5924
Department and Retail Stores

Marian's Painting Service, Inc.
2222 13th Ave. E.
Palmetto, FL 34221
(513) 485-1093
Painting Contractors

Nolt Nicholson
(402) 990-3719
Individual Members

Positive Therapeutics
positivetherap.com
(941) 479-2057
Therapy

Presidential Landscape Lighting & A/V
8374 Market St., #170
Lakewood Ranch, FL 34202
LandscapeLights.Biz
(941) 238-8675
Landscape Lighting

Prestige Hair Studio
937 10th St. E.
Palmetto, FL 34221
(941) 212-6207
Hair Salons and Barber Shoppes

Quality Healthcare Coverage
3912 US Hwy. 301
Ellenton, FL 34222
QualityHealthcareCoverage.com
(941) 787-9699
Health Insurance

Renovo Resource Solutions, Inc.
3324 63rd Ave. E.
Bradenton, FL 34203
RenovoResourceSolutions.com
(941) 727-0177
Waste Removal, Sanitation, and Recycling Services

Ron's Auto Service
5900 53rd Ave. E.
Bradenton, FL 34203
ronsautobradenton.com
(941) 242-5554
Automotive Repair and Parts

Shipley Donuts
6571 State Rd. 70 E.
Bradenton, FL 34203
(813) 853-6092
Donuts and Pastries

Southern Auto Transport Services, Inc.
411 43rd St. E.
Palmetto, FL 34221
southernautotransport.com
(941) 722-3326
Auto Transport

Speaks Clam Bar
8764 E. State Rd. 70
Bradenton, FL 34202
SpeaksClamBar.com
(941) 232-7646
Restaurants, Cafes and Taverns

Suncoast Hearing Services Plus
1935 Manatee Ave. W.
Bradenton, FL 34205
suncoasthearingservices.com
(941) 747-7620
Hearing Aids and Audiology Services

The Clarity Group
7527 River Club Blvd.
Bradenton, FL 34202
clarity-group.com
(941) 388-8108
Business Consultants and Coaches

Trefil Consulting, Inc.
10018 Laurel Valley Ave. Cir.
Bradenton, FL 34202
trefilconsulting.com
(877) 226-0385
Computer and Electronics Sales and Service

VHF Tax Inc.
3653 Cortez Rd. W., Ste. 110B
Bradenton, FL 34210
567-6991
Tax Preparation and Consulting

Wagner Realty Heagerty Real Estate Services
3639 Cortez Rd. W., Ste. 200
Bradenton, FL 34210
wagnerrealty.com
(941) 727-2800
Real Estate - Commercial

MAINTENANCE TOO PAPER COMPANY
Paper
Chemicals
Restaurant
& Janitorial
Supplies
SPECIAL
FREE DISPENSER
(with purchase of towels)
Center Pull Towels
6/cs
$26.95
941-758-6730
Shop Online: www.maintenancetoopaper.com

members shopping members

When you use a Chamber member to purchase a product or service, let them know!

Rewards up to $3000
Report Crime
Wanted Persons,
Suspicious or
Criminal Activity
Remain Anonymous
Receive Reward$
Manatee County
Crime Stoppers
Toll Free Tips Line
866-634-TIPS
Web Tips
www.ManateeCrimestoppers.com
If your tip leads to an arrest, you could be eligible for a reward up to $3000
Crime Doesn't Pay...
But Crime Stoppers Does!
PD BY CSTF

Leadership
Manatee Alumni
New Class Reception
February 7, 2018
5:30 PM - 7:30 PM
WELCOME!
Join Us at
O'bricks Irish Pub
(427 12th ST W, Bradenton, 34205)
Cash Bar
Appetizers Provided
Great Networking
SPACE IS LIMITED
Register at
Leadershipmanateeaa.org
bricks
IRISH PUB & MARTINI BAR

AIR & ENERGY
Air • Plumbing • Electrical
Simply Better

Trudy Moon Stewart Moon

Trudy Moon
Chamber Chairman 2016

Stewart Moon
Manatee Young Professionals
President 2016-2017

Manatee Chamber
of Commerce
members for 30 years

941-778-0773
AirandEnergy.biz
555 6th Ave W
Bradenton, FL 34205
CAC1817161 CFC1429106 EC0001126

Quick Quiz: My current business headshot...

A. looks like I recently graduated from high school.
B. looks like I am in the witness protection program.
C. was taken with a cell phone.
D. gee, do I have a headshot?

Gary W. Sweetman Photography & Digital Imaging 748-4004

During our 35th annual January DigiPix Sale, two members of your staff get professional headshots for the price of one! You see the results immediately so retakes are a thing of the past. You can leave with press or web-ready files all including our amazing retouching.

Display portraits for your office (*you DO have one don't you?*) are available up to 30x40 including canvas wraps and metal mounts.

Moreover, it's not limited to a traditional look so let your imagination soar! Gary can help you design an image that supports your image! Do you have a catalog or product line? Our 2 for 1 special applies!

2904 Manatee Ave W. www.garysweetman.com

JANUARY BLACK & WHITE SALE

$1 OFF up to 6 guests
(not valid with any other discounts or special offers)
Expires 12/31/18 Current 18

SOUTH FLORIDA MUSEUM
BISHOP PLANETARIUM • PARKER MANATEE AQUARIUM

SEE WHAT'S INSIDE!

- Ice Age Fossils
- Prehistoric Artifacts
- Natural Wonders
- Florida Manatees
- Space Shows
- Live Star Talks
- Family Nights
- Science Programs
- Special Events

Discover Florida's history from the prehistoric to the present!

201 10th Street W., Downtown Bradenton 34205
941.746.4131 | www.SouthFloridaMuseum.org

The 2018 Consumer Guide to Better Business Directory Delivering Soon!

The 2018 *Consumer Guide to Better Business Directory* publishes Sunday, January 21 in the Bradenton Herald. This valuable publication lists all members of the Manatee Chamber's Better Business Council and provides important consumer information. Members listed have had their licenses and insurance requirements confirmed and have formally pledged to uphold the BBC's "Code of Ethics".

The BBC Directory is distributed through the Chamber's Bradenton and Lakewood Ranch offices, as well as many business locations. Consumers may also access the BBC Directory through the Chamber's website at ManateeChamber.com/BBC. As an added benefit, newcomers to our community will receive a copy in the Chamber's "Welcome Manatee!" packets that are available at all four offices of the Manatee County Tax Collector, allowing our members to be the first to reach new residents.

If you would like additional copies of the BBC Directory, or if you would like more information about the BBC, please contact Dawn Plavak at 941-748-1325 or DawnP@ManateeChamber.com.

MANATEE CHAMBER OF COMMERCE

BBC

BETTER BUSINESS COUNCIL

Higher Standards ➔ Better Business

ManateeChamber.com/BBC

Welcome New BBC Members

KAJO Ventures, Inc.

Bradenton Lighting Displays (dba LyteWorks)

QualiCare Cleaning, Inc.
(dba Advanced Cleaning and Restoration)

D&R Prime, Inc.

Legal on Your Own, P.A.

ID8, LLC

Top BBC Referral Categories in November

Air Conditioning

Tree Services

Carpet Cleaning

ribbon cuttings

Applied Behavioral Strategies
Grand Opening
4215 Concept Court
Bradenton, FL 34211
844-854-7400
AppliedBehavioralStrategies.com

Direct Auto & Life Insurance
Grand Opening
1003 1st Street W.
Bradenton, FL 34208
941-538-0163
DirectGeneral.com

Doodle Bugs Children's Learning Academy
Grand Opening
11015 Passage Dr.
Bradenton, FL 34211
941-757-0330
DoodleBugs.com

Good Liquid Brewing Company
Grand Opening
4824 14th Street W.
Bradenton, FL 34207
941-896-6381
TheGoodLiquidBrewing.com

Luxury Nails & Spa
Grand Opening
5793 Manatee Ave. W.
Bradenton, FL 34209
941-999-0607
LuxuryNailSpa17@gmail.com

Madeline's Boutique
Grand Opening
1304 6th Avenue W.
Bradenton, FL 34205
941-242-5924
Facebook.com/MadelinesBoutique
Bradenton/

Mr. & Mrs. Crab
Grand Opening
497 Cortez Road W.
Bradenton, FL 34207
941-213-9999
MrAndMsCrabSeafood.com

Tomeo & Tomeo Oral and Maxillofacial Surgery Associates
Grand Opening
1906-D 59th Street West
Bradenton, FL 34209
941-792-0088
CharlesTomeoDMD.com

Wake up Beautiful
New Location
6640 Cortez Road W.
Bradenton, FL 34210
941-792-6500

member news

Manatee County Government appointed the following leadership positions for 2018: County Commissioners elected District One Commissioner Priscilla Whisenant Trace as Chairman of the Board of County Commissioners for 2018. Commissioner Robin DiSabatino will serve as first vice chairman of the Board. Commissioner Carol Whitmore will be second vice chair and Commissioner Charles Smith will be third vice chair. Commissioner Vanessa Baugh will again serve as Port Authority Chair, and Commissioner Whitmore will again serve as the Tourist Development Council Chair. Commissioner Stephen Jonsson will serve as first Vice Chair of the Port Authority. Commissioner Betsy Benac will be second vice chair of the Port Authority and Commissioner DiSabatino will serve as third vice chair of the Port Authority.

Fawley Bryant Architecture (FBA) announces the addition of five new staff members, including a Senior Project Architect who will oversee the downtown Bradenton office. Shannon Barrier, who holds architectural licenses in multiple states and is a member of the American Institute of Architects (AIA) and the National Council of Architectural Registration Boards (NCARB), joins the FBA team as a Senior Project Architect. Joining the team as an Interior Design Project Manager, Alyssa Townsend brings 15 years of experience in both residential and commercial design. FBA also welcomes Gary Christensen as a BIM Technician; Allison Angle as an Intern Architect; and Pamela Winkle as the Assistant Firm Administrator.

Blalock Walters, P.A. is pleased to welcome attorney Kristen H. Ehrlich to its firm. Ehrlich practices in the areas of estate planning, including trust and estate taxation, as well as business tax planning and Florida sales tax.

Manatee County Government announced Emergency Medical Tech Aaron White was named 2017 County Employee of the Year.

School District of Manatee County is pleased to announce Superintendent Dr. Diana Greene is this year's "Outstanding Superintendent Communicator," an honor handed out by the Sunshine State School Public Relations Association (SUNSPRA).

Centerstone announced Shawny Robey has been named as the company's chief operating officer.

Shankman Leone, P.A. is pleased to welcome Mia A. Conza as an associate in the Firm's Franchise Law, Labor and Employment, and Business Litigation areas.

Edward Jones announces Matt Bower has achieved the professional designation of Accredited Asset Management Specialist®.

Kerkering, Barberio & Co., is pleased to announce that Kerkering, Barberio & Co. was honored as one of the 2017 Top 25 Best Places to Work in Sarasota and Manatee Counties by the Sarasota Herald Tribune.

Affordable Attorney, Gerling Law Group, is excited to announce that Scarlett Guy, Esq. has joined the firm to further develop their growing practice of estate planning and probate law.

Lakewood Ranch Medical Center was recognized by the American College of Cardiology for its demonstrated expertise and commitment in treating patients with chest pain. Lakewood Ranch Medical Center was awarded Chest Pain Center Accreditation with Primary PCI in October based on rigorous onsite evaluation of the staff's ability to evaluate, diagnose and treat patients who may be experiencing a heart attack.

World Piece
Grand Opening
1101 10th Ave. W.
Bradenton, FL 34205
941-900-7123
World-Piece.com

VHF Tax
Grand Opening
3653 Cortez Road W, Ste. 110B
Bradenton, FL 34210
567-6991

Zaxby's Restaurant
Grand Opening
6591 State Road 70 E.
Bradenton, FL 34203
941-242-9947
Zaxbys.com

calendar

Network & Connect
Learn Something New

JANUARY 2018

Mon.	1	New Year's Holiday - Offices Closed		
Tues.	2	New Year's Holiday - Offices Closed		
Mon.	8	Headliners Lunch: State of the Ports	11:30 AM - 1:15 PM	Holiday Inn SRQ
Tues.	9	BBC Marketing Taskforce Meeting	3:00 - 4:00 PM	Bradenton Board Room
		BBC Advisory Committee Meeting	4:00 - 5:00 PM	Bradenton Board Room
Wed.	10	Leadership Manatee - Business & Industry Day		
Thurs.	11	LinkedIn Seminar	9:00 - 11:30 AM	Bradenton Board Room
		Technology Committee Meeting	3:00 - 4:00 PM	Bradenton Board Room
		MYP Social	5:00 - 7:00 PM	iHeart Media @ Conley Buick GMC Garage
Fri.	12	Transportation Committee Meeting	8:00 - 9:00 AM	Bradenton Board Room
		Coffee Club & Ten-minute Takeaway	7:45 - 9:00 AM	Manatee County Fairgrounds
		MYP Leadership Committee Meeting	12:00 - 1:00 PM	Bradenton Board Room
Wed.	17	Power Connection Lunch	11:30 AM - 1:00 PM	Caddy's at the Pointe
Thurs.	18	Bagels & Benefits Member Reception	7:45 - 9:30 AM	Lakewood Ranch Board Room
		The Big Bank Theory Volunteer Orientation	3:30-4:30 PM	Bradenton Board Room
Fri.	19	Natural Resources Committee Meeting	8:00 - 9:00 AM	Bradenton Board Room
		Chamber Friends Committee Meeting	11:45 AM - 1:00 PM	Bradenton Board Room
Sat.	20	Big Bank Theory - Volunteers Needed!		Manatee Co. Public Library
Tues.	23	Business After Hours	5:00 - 7:00 PM	Luxevo Corporation
Wed.	24	Leadership Manatee - Law Enforcement Day		
		Big Bank Theory - Volunteers Needed!	7:15 AM - 3:00 PM	Bayshore High School
		Chamber Executive Committee Meeting	7:45 - 9:00 AM	Bradenton Board Room
		MYPower Networking Luncheon	11:45 AM - 1:00 PM	enRich Bistro
		Infill Committee Meeting	12:00 - 1:00 PM	Bradenton Board Room
Thur.	25	Big Bank Theory - Volunteers Needed!	7:15 AM - 3:00 PM	Bayshore High School
Fri.	26	Downtown Redevelopment Committee Meeting	8:00 - 9:00 AM	Bradenton Board Room
Tues.	30	Chamber Board of Directors Meeting	4:00 - 5:00 PM	Bradenton Board Room
Wed.	31	55th Annual Dinner & Inaugural Robert P. Bartz Award	5:00 - 9:00 PM	Bradenton Area Convention Ctr.

FEBRUARY

Fri.	2	Small Business CouncilMeeting	8:00 - 9:00 AM	Bradenton Board Room
		MYP Leadership Committee Meeting	12:00 - 1:00 PM	Bradenton Board Room
Tues.	6	BBC Advisory Committee Meeting	4:00 - 5:00 PM	Bradenton Board Room
Wed.	7	Leadership Manatee - Land, Use & Transportation Day		
		Power Connection Lunch	11:45 AM - 1:15 PM	Cleveland Kitchen
		Healthcare Committee Meeting	4:00 - 5:00 PM	Bradenton Board Room

JAN 11
5:00-7:00 PM

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