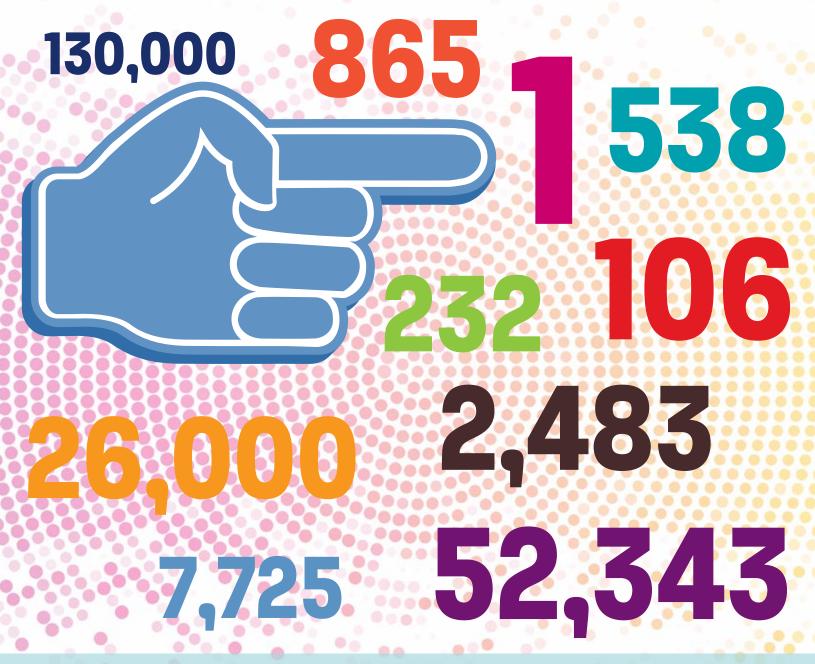
The Official Publication of the Manatee Chamber of Commerce

FEBRUARY 2019

5-Star Accredited by the U.S. Chamber of Commerce Four-Time Winner Florida Chamber of the Year National Chamber of the Year

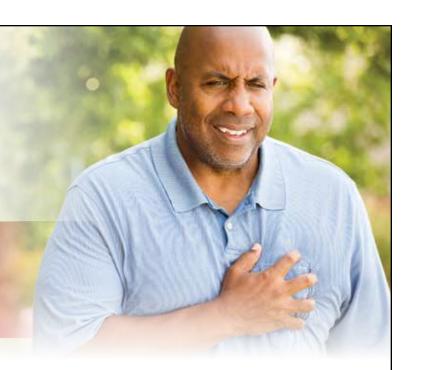


What's in a Number?

During a Heart Attack,

Every Second Counts

If you experience the symptoms of a possible heart attack, call 911 immediately and ask to go to your nearest emergency room.



At Lakewood Ranch Medical Center, cardiologists are on call 24/7.

We are an accredited chest pain center with primary PCI (Percutaneous Coronary Intervention). This means that our teams and systems have passed rigorous evaluation, demonstrating advanced capability to streamline patient cardiac care. Your treatment begins in the ambulance, and a specialized clinical team is ready for you when you arrive at the hospital.

Comprehensive Cardiovascular Services

Our goal is to put you on the road to recovery. Cardiologists work closely with the other members of your healthcare team to provide assessment, diagnosis, planning and intervention as well as evaluation and post-discharge prevention.

We're dedicated to the health of your heart.

Learn More:

lakewoodranchmedicalcenter.com/yourheart

Catheterization Laboratory Services:

STEMI Program for rapid diagnosis and treatment of patients who may be experiencing heart attack.

Diagnostic Testing

- Right and left heart catheterization
- Peripheral angiography
- Nuclear medicine lab
- Stress testing
- Echocardiography
- Electrocardiogram (EKG)

Device Implants

- **Pacemakers**
- Automatic internal cardiac defibrillator
- Loop recorders

Interventional Care

- Percutaneous coronary intervention (PCI)
- Percutaneous peripheral intervention (PPI)
- Interventional radiological procedures
- Treatment of deep vein thrombosis
- SIR-Spheres
- Pulmonary embolism treatment



8330 Lakewood Ranch Blvd. | Lakewood Ranch, FL 34202















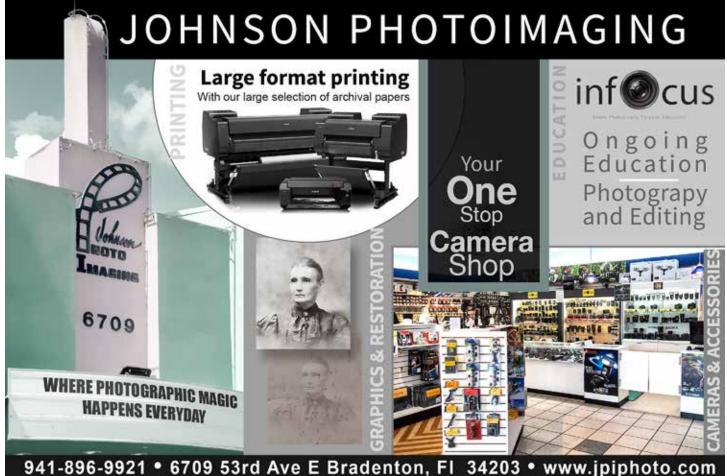


Hospital Accreditation



Physicians are on the medical staff of Lakewood Ranch Medical Center, but, with limited exceptions, are independent practitioners who are not employees or agents of Lakewood Ranch Medical Center. The hospital shall not be liable for actions or treatments provided by physicians. For language assistance, disability accommodations and the non-discrimination notice, visit our website. 190332-7245 1/19







National Chamber of the Year

MAILING ADDRESS

P.O. Box 321 Bradenton, FL 34206-0321

BRADENTON OFFICE

2ND FLOOR - BANK OZK 1901 Manatee Avenue West Bradenton, FL 34205 Phone: 941-748-3411 Fax: 941-745-1877

LAKEWOOD RANCH OFFICE AT THE MCCLURE CENTER

4215 Concept Court Lakewood Ranch, FL 34211 Phone: 941-748-3411 Fax: 941-745-1877

Info@ManateeChamber.com ManateeChamber.com

MISSION:

To build a positive business environment while enhancing the community's quality of life.

The Manatee Chamber of Commerce's *Current* magazine is published monthly and distributed to more than 3,000 business and community leaders. It is an advertising medium available only to Chamber members.

FOR ADVERTISING **RATES CONTACT:**

Michele Slaughter 941-748-4842, ext. 116 or MicheleS@ManateeChamber.com

The Current magazine is proudly published by CG&B Publishing, LLC of Bradenton.





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FREE BUSINESS COUNSELING AT THE CHAMBER

SCORE "Counselors to America's Small Business"

By appointment only - call 941-748-3411 Thursdays, 9:00 - 10:00 - 11:00 AM, Bradenton Office













Stay up to date with the latest Chamber news and happenings

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membership matters

What's in a Number? You Are!

2018 was a banner year for the Manatee Chamber with thousands of connections made, many celebrations, extensive promotion for members, significant member engagement, thousands of cups of coffee, and another year as the largest Chamber in the Tampa Bay region. We have plenty of numbers to celebrate and you are #1! Our mission is to build a positive business environment while enhancing our community's quality of life, and we can only accomplish both with the engagement and support of our members. Highlighted here are just a few of the many reasons we celebrate 2018 as the foundation for a stellar 2019.



2,483

Cups of Coffee Consumed at Meetings and Events

232

Classrooms Had a Chamber Volunteer through Project TEACH and the Big Bank Theory

865 Member Press Releases Sent

52,345 Searches on the Chamber's Online Member Directory



Members of the Manatee Young Professionals Program



130,000 Unique Sessions on the

Inique Sessions on the Chamber's Websites

7725 Facebook Fans on the Chamber Page







Meetings and Events Hosted at the Chamber's Two Offices

26,000
Visitors to the Chamber's
Two Lobbies



of Chambers with 5-Star Accreditation & We're One of Them!

Chamber Brings Business Priorities to Tallahassee

New faces join established leaders in the State Capitol as the Florida Legislature, Governor's Office, Cabinet officials, and others settle in for a new era of Florida politics.

As the state legislature prepares to begin the 2019 Florida Legislative Session in March, your Chamber has been laying the groundwork is advocating for the business community. In December, we addressed the Manatee Legislative Delegation and introduced our State lawmakers to the Chamber's 2019 Legislative Priorities. We followed up with the Chamber's annual pre-session Pancakes & Politics legislative roundtable event designed to facilitate discussion between our business community and elected officials. Our Manatee delegation highlighted their priorities for the upcoming session while the business community conveyed what was important to them.

This month the Chamber takes our business advocacy to the State Capitol where the Chamber's Tallahassee team will share our top priorities with State Senators, Representatives, agency leadership, and legislative staff. This year's annual trek to Tallahassee is of particular importance, as many new lawmakers and other state leaders take office for the first time. It's critically important for the Chamber to develop a line of communication with key representatives and top decision makers in order to address the issues that are important to our business community. It's equally as important to have face-to-face conversations with these leaders during committee weeks leading up to session as critical policy positions and legislation begin to take shape.

Blanch Charles of the four

Representative Will Robinson, Senate President Bill Galvano, Representative Wengay Newton, and Representative Tommy Gregory

To continue to strengthen our business environment, the Chamber is focused on a number of issue areas that impact our community's quality of life and your business. Some of the Chamber's top legislative priorities for 2019 include:

Red Tide has had a significant economic impact to our businesses; we support:

- Allocation of grant funding to businesses for red tide recovery
- · Legislation to address Harmful Algal Bloom and Hypoxia Research, including agency research

We continue to advocate for:

- Legislation that would reduce the Commercial Lease Tax (Business Rent Tax) over time
- Protecting Florida's housing trust funds (Sadowski Act) and ensure they be used solely for housing programs

We support continued funding for critical transportation projects, including:

- Funding and expediting the PD&E study to replace the DeSoto Bridge
- The next phase of the Cortez Bridge and Anna Maria Bridge projects
- The Sarasota-Manatee MPO's Complete Streets Initiative to reconstruct 15th Street East/301 Blvd. from Tallevast Road to U.S. 41

To ensure school readiness, and prepare our workforce of tomorrow and today, we support:

- Legislation to improve access to quality early learning, accountability measures for school readiness, including Voluntary Pre-Kindergarten and Kindergarten readiness, and support for grade-level reading
- Increased recurring funding for workforce programs and fixed capital outlay projects at all regional higher education institutions to allow for program growth to meet critical regional employment needs
- Bonding of Public Education Capital Outlay (PECO) funds to expand the amount available for K-12 and higher education fixed-capital outlay projects

We support healthcare legislation that:

- Expands access to healthcare, including dental and vision programs, that increases quality of care with a reduction in over-all patient cost
- Increases funding and/or enables legislation for increased access to behavioral health focused on the opioid epidemic
- Increased funding and policy changes to encourage additional medical residency slots, including the psychiatry specialty, to attract more physicians to Florida

View the Chamber's full lits of 2019 Legislative Priorities at ManateeChamber.com/PublicPolicy.

Politics & Pints





Join Us May 15 | 3 Keys Brewery

Our legislators will be returning from Tallahassee to give you a recap of the 2019 Legislative session at the Chamber's 3rd Annual Politics & Pints roundtable wrap-up. Join us for delicious food and pints while you hear from our legislators and have the opportunity to ask our elected officials your burning questions over a cold beer.





Getting It Done, in the Community...

NDC Construction Company President Ron Allen has always had a heart for his community. Having been in Manatee County for over 35 years, Ron and the staff at NDC continue to make an impact in the community and in the lives of those that call it home. From supporting the educational system to providing quality construction to retirees, NDC Construction Company gets it done with the highest standards and dedication to excellence.

And Behind the Scenes...

In 2018, NDC broke ground on multiple projects that will bring greater opportunities to Manatee County. With the groundbreaking of the new DeSoto Branch of the Boys & Girls Clubs of Manatee County and the Barbara A. Harvey Elementary School, NDC Construction continues its dedication to "Getting It Done" for our community.

In addition, NDC began construction on the Bradenton City Centre Garage and the multi-family community of Arbor Village in Sarasota.

The Company's portfolio of assisted living facility and memory care centers continue to grow with the completion of several facilities across the state of Florida including Stuart, Jacksonville and our very own Grand Palms Senior Living apartments in Bradenton.

NDC Construction foresees a busy and exciting 2019 with projects that promise to be a great addition to Manatee County's array of cultural, entertainment, and residential options.











Thursday, April 4 4:00 — 7:00 PM

at Port Manatee, 300 Tampa Bay Way, Palmetto

Presenting Sponsor:



Don't Miss the Boat!

Showcase Your Business at This Annual Favorite



Narrated Bus Tours of the Port • Entertainment • Networking Door Prizes • Complimentary Light Bites • Cash Bar

BOOTH SPACES WILL SELL OUT • RESERVE TODAY!

6 x 8 Booth \$325 | 6 x 10 Booth \$375 | Electricity \$50

Sponsorship Opportunities Available for Premium Visibility

Register Online at ManateeChamber.com/ShipShape

For more information: CaraM@ManateeChamber.com | 941-748-3411

headliners: monthly membership lunch

HOT TOPICS | COOL SPEAKERS

Healthcare in Manatee County Impacts Your Business

Manatee Memorial Hospital: Past, Present & Future

Kevin DiLallo, FACHE, CEO | Manatee Healthcare System

Health is so important to our quality of life and healthcare is a major segment of the economy and workforce. Healthcare in Manatee County affects you, your employees, and your customers. It's a significant economic driver in our community.

Hear from Manatee Memorial Hospital CEO, Kevin DiLallo, to learn how healthcare impacts you, your business, and our community.



Wednesday, February 13 11:30 AM - 1:15 PM

Pier 22 | 1200 1st Avenue West | Palmetto 34221

\$30 Manatee Chamber & MYP Members | \$45 Future Members

Headliner events are open dialogues designed to allow members the opportunity to learn and interact with our speakers.

HEADLINERS REGISTRATION

Erica Massey | 941–748–4842, ext. 123 EricaM@ManateeChamber.com | ManateeChamber.com/Headliners

Recap: Chamber Members Find Their Leadership Value

In December, we welcomed Velma Knowles as our Headliner speaker. Velma gave our members insight into her life experiences with the valuable leaders that influenced her and emphasized the importance as a leader to develop yourself before developing others.



Velma noted there are 18 inches between your head and your heart, which she referred to as the "18 Inch Rule" then quoted Eleanor Roosevelt who said, "To handle yourself, use your head; to handle others, use your heart."

L to R: Michael Gallen, Liz Gibbs, Cindy Denison, Velma Knowles, and Phill Baker

NEXT MONTH Pride and **Progress:**

Reflections on 12 Years as Manatee **County Administrator**

Fd Hunzeker



Ed Hunzeker's 50-plus year career in public service ends this March when he retires as the Manatee County Administrator. Join us as Ed reflects on his time in Manatee County and the role he played in redefining Manatee County's relationship with the Manatee Chamber, its many local partners, and with the businesses and residents of Manatee County.

Wednesday, March 13

11:30 AM - 1:15 PM

GROVE Restaurant, Patio & Ballroom

10670 Boardwalk Loop Lakewood Ranch 34202

\$35 Manatee Chamber & MYP Members (\$45 after March 6)

\$45 Future Members

HEADLINERS SPONSORED BY







seminars: learn something new

BUSINESS DEVELOPMENT TOOLS | TRAINING AND INFO FOR YOUR TEAM

Grow Your Business and Succeed Online with Google

Matt Weber | Google AdWords/Google Analytics International Trainer



Get Found on Google Search and Maps

Explore Google My Business, a free tool for local businesses that want to connect with customers on Google Search and Maps. Learn more about how to create and / or update your listing and how it improves your search engine ranking.

Use Data to Drive Growth

Learn about tools that can help you understand customer behavior with your online presence. We'll show you how you can use this info to make informed decisions about your ongoing online marketing strategy.

Matt Weber is a Certified Google AdWords individual and a sought-after international trainer in Google AdWords and Google Analytics. In the past two years, Matt has taught thousands of individuals, agencies and business owners in more than two dozen cities across North America.

Wednesday, February 27 | 9:00 - 11:00 AM

Manatee Chamber of Commerce

Lakewood Ranch Office | 4215 Concept Court, Lakewood Ranch

\$30 Manatee Chamber & MYP Members \$27 Non-Profit Chamber Members | \$45 Future Members

SEMINAR REGISTRATION

Erica Massey | 941–748–4842, ext. 123 EricaM@ManateeChamber.com | ManateeChamber.com/Events

SEMINARS SPONSORED BY



Qualified **Opportunity Zone: What Does It Mean** and What Can It Do?

Opportunity Zones are an economic development tool designed to spur economic development and job creation in distressed communities where new investments can become eligible for preferential tax treatment for capital gains taxes. Join us to learn how to benefit from this new tax law, how to invest, and where can investments be made.

Who should attend?

- Real estate, development & finance communities, shovel-ready projects
- Property owners, businesses and community stakeholders in Opportunity Zones,
- Investors Opportunity Zone funds, local high net worth individuals and family corporations

Monday, February 25 9:00 - 10:30 AM

Bradenton Area Convention Center

No cost to attend

Navigating Labor and Employment Law

Must-Knows for Every Business and Organization

Anne Chapman and Marisa Powers | Blalock Walters, P.A.

While you're busy running your business, are you also protecting your business? It's critically important for business owners to protect themselves in the ever changing world of labor and employment law, but this is often overwhelming. Get up to speed with the experts, ask those burning questions, while better protecting you, your business, and strengthening your business model.

Learn more from these two prominent attorneys about:

- Overtime (exempt vs non-exempt)
- · Handbook Policies
- · Best Practices for Hiring and Exiting (firing)
- · Sexual Harassment in the Workplace





Tuesday, March 5 | 2:00 - 4:00 PM **Manatee Chamber of Commerce**

Lakewood Ranch Office | 4215 Concept Court, Lakewood Ranch

\$30 Manatee Chamber & MYP Members

\$27 Non-Profit Chamber Members | \$45 Future Members

Chamber Provides Members with Opportunity to Advocate

Every year prior to the start of the 60-day Florida Legislative Session, we convene our state lawmakers in a roundtable discussion with our Chamber members - appropriately called Pancakes & Politics. We do this to connect our business leaders with the state's top decision makers and provide an important forum to advocate key legislative priorities that affect our business community and overall quality of life. This year's pre-session event was particularly important as the Manatee Legislative Delegation added two new members with the election of Representatives Tommy Gregory and Will Robinson. They join veteran lawmakers Representative Wengay Newton and Florida Senate President Bill Galvano.







SPONSORED BY:













Today's **Students Are** Tomorrow's **Workforce**

One of the Manatee Chamber's priorities is strengthening our current and future workforce. Local students are the foundation of tomorrow's employment base locally. We have a number of opportunities for you and your co-workers to get involved with students of all ages. Save the dates for these upcoming opportunities the Chamber provides for you to impact our future.

Project TEACH Friday, May 17

Spend one hour with 4th grade students discussing the importance of first impressions and how their education can tie to their future career choices and success.



Business & Education Partnership Awards

Friday, September 27

Celebrate local business partnerships with the Manatee County School District and find out how your company can participate!



Big Bank Theory October and November

A financial literacy program for high school seniors. Spend a few hours helping students with a hands-on simulation to learn the importance of budgeting and sound financial choices.



Enjoy the Tastes of Manatee!

Chamber Members receive a special discount on tickets to the Annual Culinary Crawl where you will have an opportunity to taste appetizers and small plates at five restaurants while touring on a luxury coach bus. There are three different routes to choose from and final details on stops is coming soon.

Culinary Crawl | Saturday, June 8 | 11:30 AM – 5:00 PM

If you would like to promote your business through a Culinary Crawl sponsorship, please contact Terri Behling for more Information: 941-748-4842, ext. 172 or TerriB@ManateeChamber.com. To purchase tickets, go to ManateeChamber.com/Crawl

EXECUTIVE CHEE SPONSOR: **Discount** Med Direct PRFP COOK SPONSOR:

Mr. Handyman Serving Sarasota and Bradenton

The Manatee Chamber of Commerce is a 501(c)6 not for profit corporation. Contributions or gifts are not deductible as charitable contributions for federal income tax purposes. Contributions or gifts may be tax deductible as ordinary and necessary business expenses. Please consult your tax advisor.









A Program of the Manatee Chamber of Commerce

Thursday, February 14 • 5:00 - 7:00 PM **MYP Networking Social**

Waterline Marina Resort & Beach Club

5325 Marina Drive, Holmes Beach, 34217

Manatee Young Professionals (MYP) members and guests are invited for casual business networking at Waterline Marina on Thursday, February 14 from 5:00 - 7:00 PM. There is no cost to attend for paid MYP members, or for those who join on the spot. Cost is \$10 for all others. Complimentary appetizers and a cash bar are included. No RSVP necessary.

Saturday, February 23 • 11:00 AM - 1:00 PM **MYP Community Service Project**

Prospect Riding Center

34250 State Road 70 E., Myakka City, 34251

Manatee Young Professionals (MYP) volunteers are needed from 10:00 AM - 1:00 PM to help with maintenance on the "sensory trail" which will include brush clean up as well as painting obstacles. Please wear close-toed shoes and dress appropriately for outdoor work. RSVP is required to Kimberly Henley 748-4842 ext. 139.

Wednesday, February 27 • 11:45 AM – 1:00 PM **MYPower Networking Lunch**

Rusty Bucket

257 N. Cattleman Rd., Sarasota, 34243

MYPower Luncheons give young professionals the opportunity to promote your business products and services. Come willing to share a fun fact about yourself, pick up tips on professional and or personal development, enjoy a great lunch and one-on-one networking. This month's speaker is Jeff Ryan with Manatee County Government. Cost: \$15 for paid MYP members, \$20 for all others.

Friday, March 15 • 5:00 PM **MYP Night with the Pirates**

LECOM Stadium

1611 9th Street W., Bradenton, 34205

Join Manatee Young Professionals (MYP) members and guests for a night at the ball park as our Pittsburg Pirates take on the Tampa Bay Rays. Gates open at 4:00 PM and game starts at 6:05 PM. Tickets are \$20. We will meet at the Kona Tiki Bar. RSVP by Monday, March 11 to Kimberly Henley at 748-4842 ext. 139.

It's a Great Time to Join MYP!

Membership Is Open to Individuals 21-40. Cost is \$60 for individuals whose company is a Chamber Member and \$80 for all others.

BENEFITS INCLUDE:

Discounted Pricing to Select Chamber Events No Charge to Attend MYP Networking Socials Reduced Cost to Attend MYP³D Professional and Personal Development Series

Participation in Community Service Projects

Community Service Project Palmetto Youth Center

















Be On the Lookout for More **Networking Opportunities** MYPonline.com

MYP Social Ed's Tavern













Check out photos and upcoming events at MYPonline.com

THANK YOU MYP WORKFORCE PARTNERS:



















It Was a Great Day on the Course at the Chamber's 34th Annual Golf Tournament

Thank You to Our Generous Sponsors, Donors and Volunteers. Congratulations to Our Winners!

Presenting Sponsor





Awards Banquet





Beverage Cart Sponsor



Golf Cart Sponsor

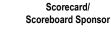


Lunch Sponsor



Ball Toss Sponsor Synovus[®]



















the Pin







Beer

Sponsor













Chamber Challenge Sponsor



Dr. William Colgate

Closest to **Longest Drive**



Longest Drive Men's



Tee Sponsors

Own Your Own Hole

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Our friends at Bradenton Country Club who took great care of us:

David Taylor, General Manager • Brian Lake, Head Golf Professional Kelly Price, Sales Director • The entire Bradenton Country Club staff

Thank you to our loyal and hard-working volunteers who provided a ton of fun and hospitality during the tournament.



















Congratulations to Our Tournament Champs:

1ST PLACE

Team: Edward Jones James Morrison, J.B. Tucker, Wes Robinson, Jason Chambers



Team: Cablish & Gentile, CPAs, LLC Val Cablish, Dave Szabo, Jim Gentile, Homer Cablish

3RD PLACE

Team: Premier Community Bank Chris Perkins, Cameron Kolesa, Evan Berlin, Nick Devito

HOLE IN ONE:

No winner this year!

Closet To The Pin Winners:

Cameron Kolesa Wes Robinson

Longest Drive Men's Winner:

Cameron Kolesa

Longest Drive Women's Winner:

Karisa Rhode

Chamber Challenge Winners:

Cameron Kolesa Mike Novak

Ball Toss Winner:

Jamie Fones

A special thank you to LeMoyne Johnson, Johnson Photolmaging, for all the wonderful team photos captured on the greens!















Foundation for the Future:

New Space for Bradenton Operations Starts New Chapter for the Chamber Opportunity for Your Company to Support he Campaign and Receive Permanent Recognition

Last year we said good-bye to our Bradenton office building to make way for brandnew space for the Chamber in the City's mixed-use parking garage project. This is an opportunity for us to enhance our member experience, promotion, and programming, better facilitate collaborative meetings to tackle tough issues, and create an even more welcoming environment for the many residents and visitors who use the Chamber to connect with local businesses. We thank the City of Bradenton for this partnership.

Our "Foundation for the Future" campaign is under way and we are more than halfway to our goal! There are several levels of support to allow all Chamber members to become part of the campaign, including several opportunities that include permanent signage and exposure in our new space. If you would like more information, please contact Jacki Dezelski at 941-748-3411.

It is so exciting to watch as the project progresses. We anticipate an early summer

move-in and celebration with our membership (Good thing we're experts at ribbon cuttings!) We are asking all members to consider supporting this project with their contribution to our capital campaign.

In the coming year the Manatee Chamber will continue to deliver meaningful value to youthe success of our members is at the center of our mission. Thank you for the continued investment you make in your business, your Chamber, and our community.



Conceptual Renderings of Exterior of Chamber Space within the Project



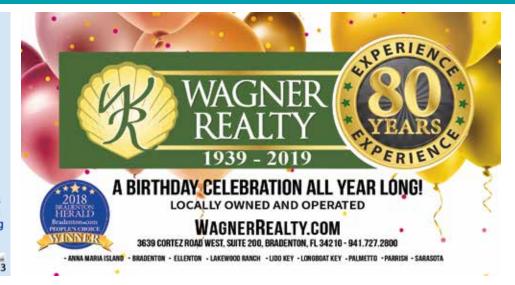
June 2018 Groundbreaking







Residential. Commercial. Industrial



Thank You to These Chamber Members Who Have Already Committed Their Support to the "Foundation for the Future" Campaign

Legacy Builders













Cornerstone Supporters









Foundation Supporters

Bealls Inc. | Duncan Real Estate Senior Management Team - Manatee County Schroeder-Manatee Ranch, Inc. Wagner Realty | Willis Smith Construction

Mission Supporters

LaPensee Plumbing, Pools & Air **Bradenton Herald Carraway Consulting** Jacki Dezelski and Mike Kennedy Kevin and Jo-Ann DiLallo The Educated Franchisee Feld Entertainment, Inc. K+P Benefits Consulting Group Leadership Simplified Suncoast Gems **TeamHealth Ernie and Cindy Withers**

Business Supporters

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January 2019 Sneak Peak and Foundation Signing







How the BBC Is Serving Your Business in 2019



2019 is a great year to take advantage of the many benefits the BBC has to offer. If your business is a member of the BBC, be sure to look for your new BBC member decals and electronic logos upon your membership renewal. Use your electronic logos on all of your electronic media platforms and be sure to display your decal on your office window or door. We have additional decals available to use on your commercial vehicles by contacting the BBC office.

The "Guide to Better Business Directory" is now available. Did you miss placing an ad in the directory or are you just now thinking about joining the BBC? Don't worry, the guide publishes again in July. This Guide provides a directory of BBC members that have gone through a screening process in order to receive special BBC designation. BBC members are committed to building and maintaining great customer relations. Shop local and use this Guide, and the BBC, as a trusted resource for local businesses.





Attending a Coffee Club or Business After Hours? Stop by the registration table to pick up your BBC sticker and let others know you are a proud member of the Better Business Council.

To learn more about the Better Business Council, contact BBC Manager, Dawn Plavak at 941-748-1325 or DawnP@ManateeChamber.com. BBC office hours are Monday-Friday from 9am-Noon.



Better Business Council Advisory Committee

Front row: Mike Wick, Gator Air Conditioning; Ken Clark, Clark Financial Partners; Bill Meeks, William Meeks Attorney at Law, P.A.; Tom Scholz-Kool Stuff II. Back row: Robert Ringler, Hughes Exterminators; Phill Baker, Boyd Insurance & Investment Services; Tim Lester, Tim Lester International Realty; Pam Tessieri, Bradenton Herald; Bill Edwards, Armstrong Brothers Plumbing; Dennise Berger, Regions Bank; David Manning, Spirit Movers; George Manson, Manson Roofing; and Dawn Plavak, BBC Manager.

Not pictured: Duane LaFollett, Robert Toale and Sons Funeral Home @ Manasota Memorial Park, Gus Sokos, Demetrios' Pizza House and Joe Hwang, Lakewood Ranch Medical Center.



ManateeChamber.com/BBC

Top BBC Referral Categories in December

Roofing **Air Conditioning** Lawn **Pest Control Painting**

Welcome New BBC Members

Pure Detailers

Intraespa Intercultural **Learning Center**

Big Frog Custom T-Shirts & More







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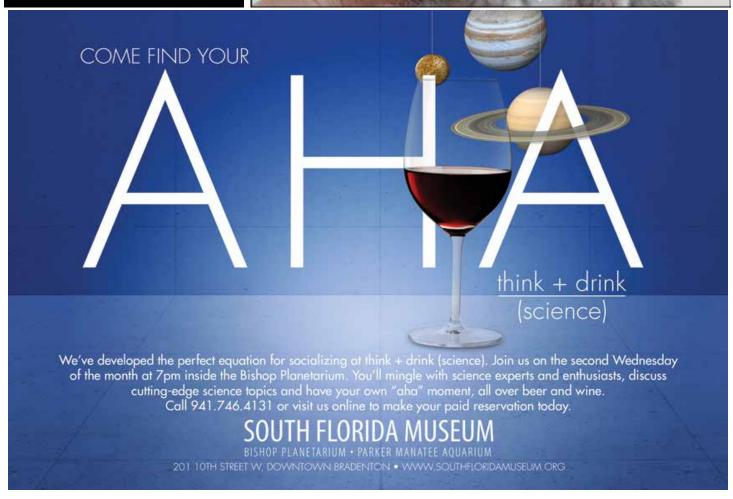




MYPOnline.com







coffee club













On behalf of the Manatee River Fair Association's Board of Directors, it is my honor and pleasure to welcome you to the 103rd Manatee County Fair! This year's theme, "It's A Big Deal" represents how important the fair is to the citizens of Manatee County. Each year, the fair provides an opportunity to promote our agricultural industry and heritage. We wish to express our sincerest appreciation to our staff, community volunteers, as well as you, the citizens of Manatee County, for your support and dedication in making each of these fairs even more memorable than the last.

Countless hours of time go into producing this annual event, which provides exceptional agricultural and artistic exhibits, an exciting midway, a wide variety of quality musical acts, as well as a multitude of ground and strolling acts, which entertain both the young and young at heart.

Every year children from across Manatee County make their first trip with family and friends to the Manatee County Fair. It is this first experience, which leaves lasting memories that they will carry with them for the rest of their lives. We take great pride in providing a place where citizens can stroll under large oak trees, rekindle old friendships, as well as make new memories. We hope you were able to join us for corn dogs, cotton candy, and strawberry shortcake as we celebrated the 103rd Manatee County Fair!

-William "Pat" Kennedy, President



Manatee River Fair Association, Inc. 1402 14th Ave. W., Palmetto, FL 34221 941-722-1639 ManateeCountyFair.com









business after hours













The 2019 Business After Hours got off to a roaring start with a combined event in Palmetto from Bowled Life Cafe and A Little Twisted Yoga Studio. It was a perfect combination of eats and treats for Chamber members to meet and greet.

Along with all the fantastic networking opportunities in the perfect flow between these two neighboring small businesses, Chamber members were treated to an evening of scrumptious menu samples, a sangria-taste-off, and lots of opportunities to explore the many yoga, mediation, and quirky shopping opportunities in this little corner of Colonial Plaza.

Saving the best until last, some terrific door prizes were awarded to help get everyone off to a healthier start. From private yoga sessions to hosting a private event with the purple people feeder, everyone came away with something. If not a prize, then certainly an evening of new or renewed connections. A huge THANK YOU to everyone who came out to support these two small businesses.



Bowled Life Café

929 10th St. E. Palmetto, FL 34221 941-417-7856 Facebook.com/BowledLife



A Little Twisted Yoga

927 10th St. E. Palmetto, FL 34221 941-722-9642 ALittleTwistedYoga.com









Affordable Machine & Mold

1507 18th Ave. Dr. E. Palmetto, FL 34221 AffordableMachineAndMold.com (941) 779-8240 Manufacturers

Bradenton Systems, LLC

BradentonSystemsLLC.com (203) 645-3642 Information Technology

The CGC Group Florida, LLC

140 Wandering Wetlands Cir. Bradenton, FL 34212 cgcgroup.com (941) 920-2904 Contractors, Builders and Developers

Corporate Attire & More

corporateattire-more.com (941) 981-5940 Advertising, Marketing and Public Relations

Curb Appeal Auto & Marine Detailing, LLC

3944 Westminster Dr. Sarasota, FL 34241 CurbAppealWash.com (941) 900-6691 Car Wash and Detail Centers

Empire Office Systems

empiretampa.com (813) 249-4949 Copier Sales, Service and Supplies and **Document Management Systems**

EXIT Sunset Realty

6620 Cortez Rd. W. Bradenton, FL 34210 exitsunsetrealty.com (941) 896-9991 Real Estate - Residential

Florida Surgical Clinic

701 Manatee Ave. W., Ste. 105 Bradenton, FL 34205 floridasurgicalclinic.com (941) 787-4379 **Medical Services**

Frenchies Modern Nail Care

5336 Lockwood Ridge Rd. Bradenton, FL 34203 frenchiesnails.com (941) 242-0836 **Nail Salons**

G3&ME Consultants LLC

6007 22nd Ave. E. Palmetto, FL 34221 (941) 479-0445 Insurance

Healthcare Solution Team Gulf

6138 Turnbury Park Dr. Sarasota, FL 34243 dstjean.myhst.com (774) 238-6957 Insurance

Inspired Living Lakewood Ranch

5424 Lena Road Bradenton, FL 34211 inspiredliving.care (941) 782-0148 Assisted Living Care

Legacy Hotel at IMG Academy

5450 Bollettieri Blvd. Bradenton, FL 34210 imglegacyhotel.com (941) 245-1900 **Hotels and Resorts**

Loid Tax & Accounting, LLC

6626 Cooper Ridge Trail University Park, FL 34201 loidcpa.com (941) 928-8285 Tax Preparation and Consulting

Mathnasium of Bradenton

6731 Manatee Ave. W. Bradenton, FL 34209 mathnasium.com (941) 254-6577 **Tutoring and Educational Services**

MSC Mortgage - Gris Bettle

100 S. Washington Blvd. Sarasota, FL 34236 mscmortgage.com (941) 545-4384 Mortgages and Brokers

The Oasis at Sarasota

2800 Telluride Loop Sarasota, FL 34243 oasisatsarasota.com (844) 671-3840 **Apartments and Condominiums**

Skyline Chili

4112 Lakewood Ranch Blvd. Lakewood Ranch, FL 34211 skylinechili.com Restaurants, Cafes and Taverns

SoFresh

11569 State Rd. 70 E., Unit 106 Lakewood Ranch, FL 34202 lovesofresh.com (941) 769-9550 Restaurants, Cafes and Taverns

Tannenbaum Scro, P.L.

1990 Main St., Ste. 725 Sarasota, FL 34236 tannenbaumscro.com (941) 316-0111 Attorneys

Twin Dolphin Marina

1000 1st Ave. W. Bradenton, FL 34205 twindolphinmarina.com (941) 747-8300 Marinas and Boat Supplies, Sales and Service

United Vein Centers - Sarasota

2401 University Pkwy., Ste. 203 Sarasota, FL 34243 unitedveincenters.com (813) 961-1331 **Medical Services**

VidaCann

5203 Cortez Rd. W., Unit #6 Bradenton, FL 34210 VidaCann.com (941) 254-7494 **Health and Wellness**

Waxing the City

8475 Cooper Creek Blvd. University Park, FL 34201 waxingthecity.com (941) 359-9299 Waxing Services



Chamber Friends Are Here to Help

Chamber Friends are seasoned members well-versed in Chamber benefits who want to help you get the most out of your membership. These "ambassadors" of the Chamber help us welcome new members, re-engage existing members, and ensure that all feel connected.



Christy Cardillo Carr, Riggs & Ingram **CPAs & Advisors Chamber Friend**



Interested in Becoming a Chamber Friend?

Contact Cara Misiewicz at 941-748-3411



PLATINUM MEMBERS























GOLD MEMBERS















SILVER MEMBERS

































BRONZE MEMBERS











SAVE THE DATE

for the 24th annual

Kent Schulz Luncheon

Featuring presentation of the Kent C. Schulz Distinguished Alumni Award

11:30 a.m. - 1:30 p.m. Wednesday, April 10, 2019 Pier 22, 1200 First Ave. W., Bradenton

\$30 for LMAA members, \$35 for non-members RSVP at LeadershipManateeAA.org by April 2

Being On-Hold Can Be a **Business Opportunity**

Give your callers valuable information about your business and make it a profitable time for them and for you! Call Today!



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BISHOP'S SLUMBER PARTY PROGRAM!

Spend quality time with a new pet before deciding to adopt!



Bradenton, FL 34209 (941) 792-2863 www.BishopSPCA.org

Member Reception

Need to brush up on your Chamber member benefits?

This reception is a great opportunity to learn more about the Manatee Chamber, meet the staff, and hear about the many member benefits available to you. Let us help you take full advantage of your membership. All members are welcome! Your RSVP is appreciated.

Tuesday, February 19 | 7:45 - 9:30 AM

Manatee Chamber Lakewood Ranch Office at the McClure Center 4215 Concept Court, Lakewood Ranch 34211

LITE BITES PROVIDED BY CRACKER BARREL

Register online at ManateeChamber.com/Events





Make Powerful Connections

Power Connection events are great opportunities to network and connect in a setting that allows for one-on-one, B2B interaction. Attendees are invited to give a brief commercial on their business, products, and services.

LUNCH





Wednesday, February 20 11:30 AM to 1:00 PM

Longhorn Steakhouse of Bradenton 4502 14th St. W. Bradenton, FL 34207

Wednesday, March 6

11:30 AM to 1:00 PM

Eliza Ann's Coastal Kitchen 5325 Marina Drive Holmes Beach, FL 34217



BREAKFAST

Tuesday, February 26 7:30 to 9:00 AM

Mattison's City Grille **Bradenton Riverwalk** 101 Riverfront Blvd., Ste. 120 Bradenton 34205





Chamber Member Cost to Attend: \$15

Register online at ManateeChamber.com/Events. Questions? Call Cara Misiewicz at 941-748-4842, ext 122 or email CaraM@ManateeChamber.com

Power Connection Breakfast and Power Connection Lunch are members-only networking events.



Stay healthy while you travel.

Get immunizations here.



410 Sixth Avenue East Bradenton, FL 34208

FOR MORE INFORMATION: 941-748-0747

Manatee.FloridaHealth.gov



ribbon cutting



Brookdale Pointe West

Grand Re-Opening 6101 Pointe West Blvd. Bradenton, FL 34209 941-795-5533 BrookdalePointeWest.com



CBD American Shaman – Manatee

Grand Opening 3008 Manatee Ave. Bradenton, FL 34205 941-245-1214 cbdStoreAmerica.com



Delta Engineering & Inspection, Inc.

New Location 10405 Technology Terrace Lakewood Ranch, FL 34211 941-727-2600 Delta-Engineers.com



Tic Tac Tire & Total Car Care LLC DBA Express Oil Change & Tire Engineers

Grand Opening 3015 53rd Ave. E. Bradenton, FL 34203 941-254-6588 ExpressOil.com/stores/bradenton/fl/0830/



Mathnasium of Bradenton

Grand Opening 6731 Manatee Ave. W. Bradenton, FL 34209 941-254-6577 Mathnasium.com



Mitaka Japanese Ramen House

Grand Opening 6749 Manatee Ave. W. Bradenton, FL 34209 941-896-3552



Rockin Gelato

Grand Opening 6646 Cortez Rd. W. Bradenton, FL 34210 941-345-7184 RockinGelato.net



Villa Italia Café

Grand Opening 2808 10th Street W. Palmetto, FL 34221 941-304-3272 Villa-Italia-Cafe.business.site



X 30 Fit

Grand Opening 4136 Lakewood Ranch Blvd. Bradenton, FL 34211 941-538-7266 X30Fit.com



Use a fellow Chamber member for the products and services you need - it matters!

SaraBay Suncoast Realty is pleased to announce the following realtors from their company were installed as officers on the 2019 Women's Council of REALTORS - Manatee. Sherry Grooms, President; Elise Jakub, Treasurer; Ashley French, Director of Programs and Events.

Allure Medical announces the hire of Sara Roberts as south territory marketing manager over its new Florida offices.

Pittsburgh Pirates and Bradenton Marauders are excited to welcome Mary Lanzino as Coordinator, Marketing & Community Relations.

Big Brothers Big Sisters of the Sun Coast proudly announces their 2017-2018 Big Brother & Big Sister of the Year: Mrs. Cheryl Maymon of Punta Gorda and Mr. Cliff Smith of Ft. Myers have been selected as the 2017-2018 Big Brother & Big Sister of the Year.

SCORE Manasota earned the rare Diamond Chapter status after receiving a Platinum Award for the fifth consecutive year.

The chapter was awarded its fifth consecutive Platinum status based on a review by Dr. Ralph Warmack, District Director of SCORE Southwest Florida.

Walters & Associates, CPAs and Bobbitt, Pittenger & Company, PA today announced the merger of their firms effective December 1, 2018. The combined firm will operate under the name Walters & Associates, CPAs, under the direction of Mr. Doug Walters as Managing Partner.

Hartwell Capitol Consulting LLC (HCC) announced today the addition of consultants Capt. Walt Steiner USN (Ret.) of Lakewood Ranch and Roman Katynski of Parrish to the HCC group. Steiner will concentrate on Navy and Defense policy, legislative issues and local business development as Vice President. Katynski will concentrate on energy and waste to energy technologies, energy procurement and energy and utility audits.

Modern-Wealth, LLC, welcomes Linda Parisi to their team.













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Please carefully note meeting locations





=	Fri.	1	Small Business Council Meeting	8:00 - 9:00 AM	Manatee County Central Library
-			MYP Leadership Committee Meeting	12:00 - 1:00 PM	Chamber Office at Bank OZK
2	Tues.	5	BBC Advisory Committee Meeting	4:00 - 5:00 PM	Chamber Office at Bank OZK
5	Wed.	6	Leadership Manatee - Land Use & Transportation Day		
Ŧ			📅 Power Connection Lunch	11:30 AM - 1:00 PM	Fratello's of Bradenton
			Healthcare Committee Meeting	4:00 - 5:00 PM	Lakewood Ranch Board Room
			LMAA Reception for Leadership Manatee Class	5:00 - 7:00 PM	Lakewood Ranch Board Room
	Thurs.	7	Education and Workforce Partnership Committee Mtg	12:00 - 1:00 PM	School Board Building
	Fri.	8	Transportation Committee Meeting	8:00 - 9:00 AM	Lakewood Ranch Board Room
	Tues.	12	🚾 Business After Hours	5:00 - 7:00 PM	Humane Society of Manatee County
	Wed.	13	Headliners Membership Luncheon: Healthcare	11:30 AM - 1:15 PM	Pier 22
	Thurs.	14	Technology Committee Meeting	3:30 - 4:30 PM	Chamber Office at Bank OZK
			MYP Networking Social	5:00 - 7:00 PM	Waterline Marina
	Fri.	15	Chamber Friends Committee Meeting	11:45 AM - 1:00 PM	Chamber Office at Bank OZK
	Tues.	19	🔽 Biscuits & Benefits Member Reception	7:45 - 9:30 AM	Lakewood Ranch Board Room
	Wed.	20	Leadership Manatee - Human Needs Day		
			Executive Committee Meeting	7:45 - 9:00 AM	Chamber Office at Bank OZK
			Power Connection Lunch	11:30 AM - 1:00 PM	Longhorn Steakhouse of Bradenton
	Fri.	22	Breakfast with the Chairman	8:00 - 10:00 AM	Lakewood Ranch Board Room
	Tues.	26	Power Connection Breakfast	7:30 - 9:00 AM	Mattison's
	Wed.	27	Seminar: Grow Your Business & Succeed with Google	9:00 - 11:00 AM	Lakewood Ranch Board Room
			MYPower Networking Lunch & Ten Minute Tip	11:45 AM - 1:00 PM	Rusty Bucket
			Board of Directors Meeting	4:00 - 5:30 PM	Lakewood Ranch Board Room
	Thurs.	28	📆 Coffee Club & Ten Minute Takeaway	7:45 - 9:00 AM	Blake Medical Center
	Fri.	1	MYP Leadership Committee Meeting	12:00 - 1:00 PM	Chamber Office at Bank OZK
	Tues.	5		2:00 - 4:00 PM	Lakewood Ranch Board Room
			BBC Advisory Committee Meeting	4:00 - 5:00 PM	Chamber Office at Bank OZK
	Wed.	6	Power Connection Lunch	11:30 AM - 1:00 PM	Eliza Ann's Coastal Kitchen
			Leadership Manatee Graduation Dinner	6:00 - 9:00 PM	IMG Academy Golf Club
	Thurs.	7	Education and Workforce Partnership Committee Mtg	12:00 - 1:00 PM	School Board Building

5:00-7:00 PM

8

Fri.



Transportation Committee Meeting



8:00 - 9:00 AM

Great Networking with Complimentary Hors d'oeuvres, Beer & Wine, Door Prizes. Don't forget your business cards!

Lakewood Ranch Board Room

HUMANE SOCIETY OF MANATEE COUNTY 2415 14th St. W. Bradenton, FL 34205

5:00-7:00 PM



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WATERLINE MARINA RESORT & BEACH CLUB 5325 Marina Drive Holmes Beach 34217



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Continental Breakfast Tropicana OJ Door Prizes & Quality Networking

BLAKE MEDICAL CENTER 2020 59th St. W. Bradenton, FL 34209



Learn how to prepare your business if disaster strikes. Hear from a meteorologist, Manatee County's Emergency Operations professionals and presentations on how to create a business preparedness plan.



April 25 | 5:30 - 7:30 PM

Bradenton Area Convention Center One Haben Blvd, Palmetto

MyManatee.org



Manatee County Rural Health Services is now MCR Health

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mcr.health







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